

POWERING POSSIBILITIES



KICK- STARTING DREAMS OVERCOMING OBSTACLES PUSHING BOUNDARIES

In a competitive world, keeping ahead of the curve is a continuous battle. With an ever challenging environment, providing superior value has become crucial.

And there is no running away from these barriers and obstacles.

When the end game is to come out on top, there exists no easy route. Imagine getting that extra push & support in making all your visions come true. All you need is an idea technology partner- one who shares your vision.

At Unicom Infotel we stand with you, every step of the way.

We power your needs. We power your vision. We power your growth.

UNICOM

Powering Possibilities





OUR VISION

To create innovative solutions backend by quality service, that will help organizations leverage technology to create intelligent workplaces and accelerate their business.



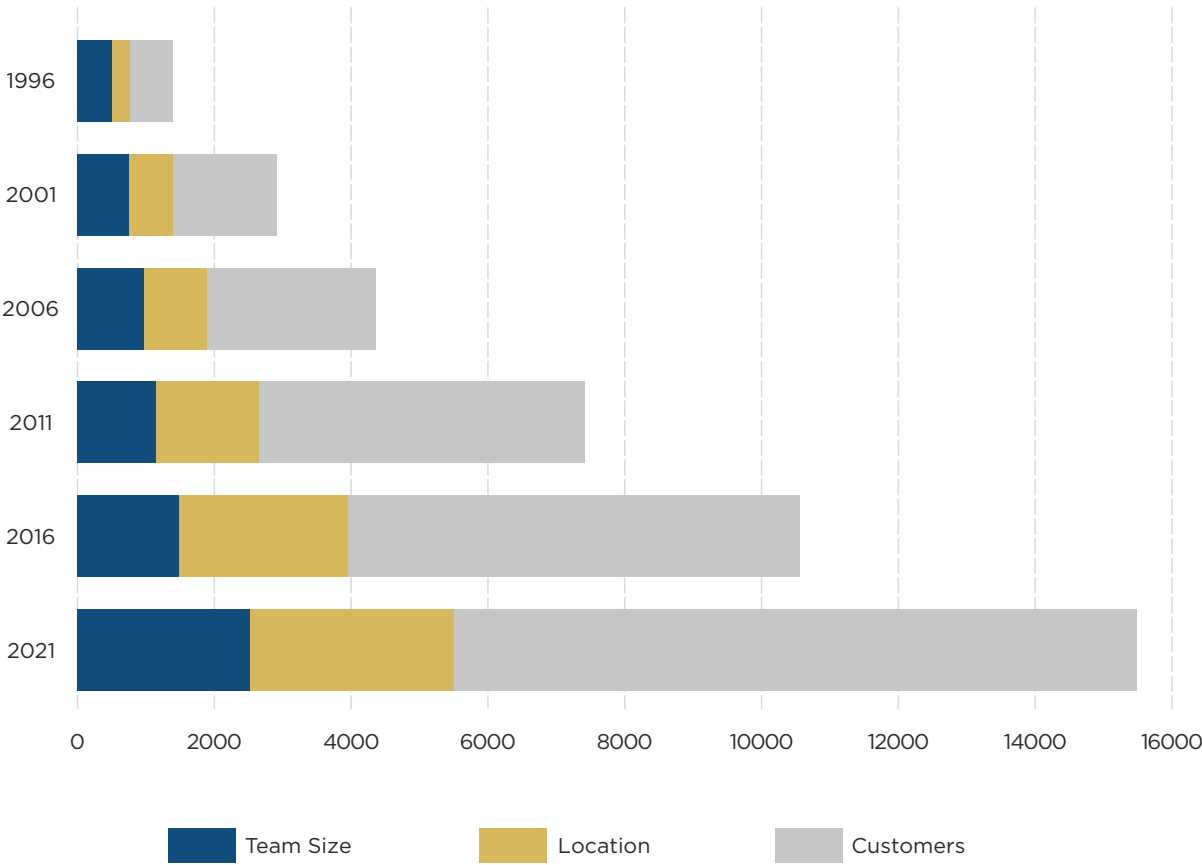
POWERING A VISION

In 1996, a group of telecommunications and information technology professionals came together to form Unicom Infotel. Unicom is part of a conglomerate with interests in manufacturing, retail, technology and finance.

Unicom Infotel provides cutting edge technology solutions that help organizations do business efficiently and uninterruptedly. Unicom Infotel has been proud to have partnered with leasing enterprises, serving as their one-stop desination for Audio-Visual Integration, Communications, Networking Infrastructure, Surveillance and Print Management Systems.



WE ARE



POWERING SOLUTIONS



Powering
Communication



Powering
Documentation



Powering
Experiences



Powering
Networks



Powering
Safety



Powering
Continuity



Powering
Relations

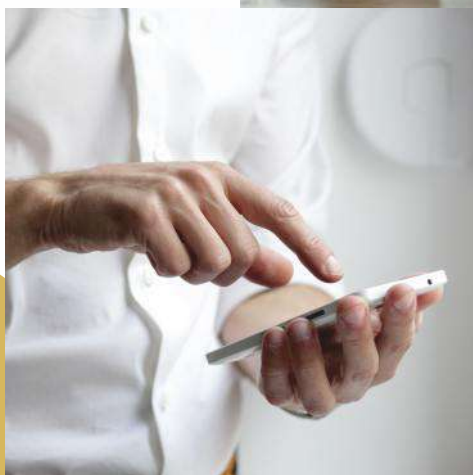
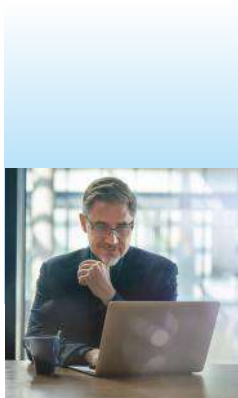


POWERFUL PARTNERSHIPS



....and many more

POWERING COMMUNICATION



COMMUNICATE AND COLLABORATE

INCREASED PRODUCTIVITY, REDUCED COSTS

Unified Communication brings together all different mediums of communication into a single streamlined solution thereby reducing cost and increasing productivity.

UC Platforms put together calls, directories, conferences, video calling, emails, Chat and Presence into a single portal and changes any device/ phone into your office workstation without compromising security, scalability and reliability.

► IP TELEPHONY

It helps leverage your LAN / WAN network to deliver voice and eliminates the need for a separate infrastructure for telephony.

► UC ON CONVERGED PLATFORM

Unified Communications can be deployed and delivered irrespective of the type of user telephone. Organizations using conventional TDM phones can also upgrade to UC since the 100% IP telephony can deliver UC & IP telephony from a single server.

► MOBILITY AND VIDEO COLLABORATION

Unified Communications and Collaboration
Provides user flexibility to collaborate and make
Video calls from their own devices, be it a smart
Phone, tab or a laptop

► CONTACT CENTRE SOLUTION

IP based contact centre improves customer satisfaction with fast call resolution using skill-based call routing, call recording and real time reporting. The solutions can be completely custom – designed to meet the requirements of different customers.

► HOSPITALITY AND HEALTHCARE

Customer satisfaction is of prime importance for hotels, hospitals and any other related business, offering guest management services. It is very important to implement a communication solution which seamlessly integrates into the business processes, thereby enhancing productivity and quality of services.

► SURVIVABILITY AND DISASTER RECOVERY

Disasters can happen at any moment and usually when you least expect them. Whether it is a force of nature or another unforeseen issue, it can derail your communication and thereby business functionality. A business Continuity plan is a critical one that includes the best practices and Procedures such as survivability and geo-separated redundancy that are key to maintain communication in case of such disasters.

POWERING EXPERIENCES



AUDIO VISUAL INTEGRATION

ENHANCED EXPERIENCES. IMPROVED EFFICIENCIES

► **BOARD ROOM/ MEETING ROOMS**

A well - designed board room with enriched audio is most important when it comes to meeting over long distances and important presentations to the senior management teams. An important part of our design is to ensure you have reliable, advanced audio visual technology. Future proofing your AV solution for this dynamic technological environment is part of our service. Our designers will take all your requirements into account including time frame and budget. We can present designs that integrate your new AV products with those already in place, giving you a seamless transition to a new and improved AV system.

► **VIDEO CONFERENCING**

A video conference is a live, visual connection between two or more people residing in separate locations for the purpose of communication. High-quality video conference calls enable you to communicate as effectively as actually being there in person, helping you to build the engaging relationships needed for success in business. It cuts back on travel- a saving on time and cost. Video conferencing essentially being said both within and between companies, as well as with customers.

► **TRAINING ROOMS / LEARNING CENTERS**

Since training rooms often host lengthy sessions, Unicom Infotel is able to offer comfort for delegates through simplified and centralized control of lighting, VC, HVAC and blinds. Further functions such as media, volume, video conferencing and display can be integrated onto the same touch panel control to offer increased efficiency. The sessions can also be recorded and streamed on the IP backbone.

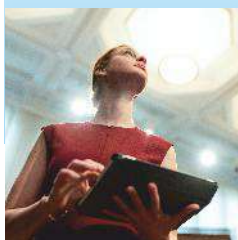
► **NOC CENTERS**

Network management centers are tasked with monitoring and controlling networks responding to incidents, and maintaining continuous service. Video Wall technology is another fundamental NOC element. Operators must have variety of applications displayed for incident detection and management. Our audio/ visual solutions are designed for 24/7 mission critical environments and allow the operators clear and concise access to the data they need to make informed decisions.

► **DIGITAL SIGNAGE SOLUTION**

Through the convergence of IP networking and Audio Visual systems, digital signage is quickly changing the way that companies are communicating, both inward and outward, on both small and large scales. Unicom Infotel is uniquely positioned to help you design and deploy digital signage solutions given our expertise in Audio Visual Systems and information technology.

POWERING NETWORKS



IT INFRASTRUCTURE

RELIABLE, AGILE AND SECURE

In today's global and competitive environment, businesses need to focus on IT and availability of fast data that can be accessed from anywhere, thereby improving productivity. Thus enables smooth operation between users, process, application and services, internally and to the external network.

Unicom provides all the resources, infrastructure and processes that an enterprise needs to successfully deploy highly integrated voice, data, multi-media and IP networks.

► **NETWORK DESIGN**

Whether it's a green field project or an existing network, the most crucial aspect is optimal network planning to understand the load requirement and traffic intensity that the network must support, so that there is full availability at any given point of time.

► **STRUCTURED CABLING**

Structured Cabling is the backbone for the entire Information Technology network. It is the foundation on which all other business activities depend. We build future proof networks running on Giga Cables for commercial, campus and production facilities.

► **ENTERPRISE NETWORKS**

We manage end to end solutions for new and existing set - ups, ranging from core to access switching. Today's need is to implement reliable LAN/WAN networks that help you work faster, reduce costs and lower risks.

► **MOBILITY SOLUTION**

The increasing demand of eligible enabled information by customers, suppliers and employees is changing the way traditional businesses are being driven. This puts pressure on CIOs and IT teams to provide access to the relevant information anytime, anywhere to various stakeholders, even in the remotest of locations.

► **INFORMATION SECURITY**

The increasing trend of BYOD is also putting enterprise security at risk. Organizations have to allow access to their networks as well as safeguard it from any unauthorized use. We implement comprehensive and agile security solutions which work toward minimizing risks and takes proactive measures when under attack.



POWERING DIGITALIZATION



PRINT MANAGEMENT

PRODUCTION, DISTRIBUTION AND SECURITY

► **BUSINESS - COLOR MULTI-FUNCTIONAL PRINTERS AND COPIERS**

Color can make all the difference in presentations, Impressive color graphics and unforgettable color images are often just the edge you need to increase productivity in business. We offer color-printing solutions for small to medium-sized enterprises and corporate houses with affordable, high performance, multi-function machines that will put the power of color to work for you.

► **BUSINESS - MULTI-FUNCTIONAL PRINTERS AND COPIERS**

From state-of-the-art digital imaging technology and the latest software solutions, to high volume production printing systems. Unicom Infotel offers the most innovative and enduring solutions. We analyze the document workflow, printing and copying systems and respond with a specific plan for streamlining and integrating these processes.

► **SCAN AND ARCHIVE**

Document scanners are capable of handling a wide variety of document types, including thick documents, multi-sheet forms, and cards. Additional features like Double Feed Detection and Skew Detection correct common document feeding errors to ensure your scanning tasks run without a hitch.

► **DIGITAL DUPLICATORS**

Digital printers with computer interfaces offer a low cost alternative to expensive printing machines without affecting the print quality or reliability. These can print on paper, envelopes, etc. at speeds of upto 130 copies per minute.. Printing through this method can save upto 80% as compared to copying costs. They are ideal for high volume jobs that are too big for copiers or laser printers and too small to be sent to an outside offset printing company.

► **DON'T OWN - LEASE**

For managing your high volume documentation and image production, we offer solutions apart from purchase of assets. Whether the best solution for you is to purchase, lease or rent, with or without manpower, we offer multiple solutions for your specific needs through our Customized Facility and Asset Management Program.

POWERING SAFETY



SECURITY SOLUTIONS

CUTTING EDGE, PROACTIVE AND FUTURISTIC

Globally, civic authorities and business conglomerates are responsible to protect their environment, citizens, employees and infrastructure from any unforeseen events. Regulation and compliance are some of the prime driving factors for implementing surveillance systems.

With the evolving technologies, state-of -the-art surveillance systems are becoming proactive rather than being reactive. Value addition to the surveillance systems can be done by implementing solutions like

- ▶ Deployable surveillance
- ▶ License plate recognition
- ▶ People counting
- ▶ Facial recognition
- ▶ Mobile surveillance
- ▶ Perimeter protection

Unicom Infotel's expertise is in designing a cost-effective surveillance setup that leverages the existing IP infrastructure. Be it education facilities, commercial premises, refineries, healthcare or hospitality, we have extensive domain knowledge on the subject. Deploying a cutting-edge surveillance system can mean a new dimension to the organization's security. Whether you are looking for a video surveillance solution to secure the safety of people and places, or to remotely monitor property and facilities, we can meet your needs.

NETWORK/ IP CAMERAS

- ▶ Modular Cameras
- ▶ Dome & Bullet Cameras
- ▶ Panoramic Cameras
- ▶ PTZ Cameras - Thermal & Explosion
- ▶ Protected Cameras

VIDEO MANAGEMENT

- ▶ Hosted Video - Cloud based
- ▶ NVR
- ▶ Video Encoders

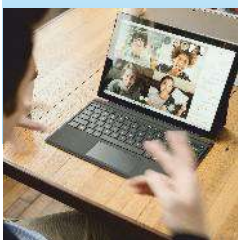
AUDIO SYSTEMS

- ▶ Network Speakers
- ▶ Audio Players
- ▶ Network HORN Speakers

ANALYTICS & INTELLIGENT APPLICATIONS

- ▶ Number Plate Recognition
- ▶ People Counting
- ▶ Perimeter Defender
- ▶ Cross Line Detection
- ▶ Video Motion Detection

POWERING CONTINUITY



CUSTOMER PARTNERSHIP

SEAMLESS SERVICE, RADICAL TRANSFORMATIONS

All the technology in the world can fail to deliver results if not implemented properly. With our expert teams at Unicom Infotel and our experience of two decades in providing end to end enterprise solutions, we ensure a seamless integration of technology in your premises.

► PROJECT DESIGN AND CONSULTANCY

Our network of strategic partners enables us to provide clients with a portfolio of end to end technology solutions and services which are unmatched by any other single organization. Using our collective technology expertise, industry insights and global business practices, our certified AV professionals deliver a full suite of design services. Right from analyzing needs to concept design, document preparation to technical compliance, our team will completely guide you through your infrastructure transformation.

► TECHNOLOGY UPGRADATION

Upgrading or transforming your legacy technology platform could be a welcome move as the new technology can provide a much-enhanced experience for people within your organization. We are experts in helping you upgrade to higher or newer versions of IT infrastructure. We can ensure that you move rapidly through the transformation process and obtain measurable value with the least amount of risk.

- Auditing the existing setup
- Concept design and future recommendations
- Balanced techno-commercial proposals
- Professional supply and installation
- Post-Handover Warranty and AMC Support

To get an enhanced product like cycle and optimization of your infrastructure, we approach you to sign off with our onsite service support and AMC services for an increased ROI. Our skilled on-field service engineers have the relevant experience and expertise to handle your requirements, however complex they may be. Besides our regular services during working hours, you can reach us anytime and anywhere in case of any emergency.

- Dedicated support team with more than 150 trained engineers
- Call response within 2- 4 hours
- Preventive maintenance during warranty and AMC
- Standby backup within 24-48 hours for warranty sites
- Man power support for critical events
- Operational Maintenance Engineer support at site



POWERING CUSTOMERS



MULTI SECTOR EXPERTISE

SOLUTIONS ACROSS VERTICALS, PAN-INDIA SUPPORT

► GOVERNMENT & PUBLIC SECTOR

Optimally utilizing the resources and investments is of utmost importance in this sector. Unicom Infotel has collaborated with international establishments, facilitating customized High-Speed, Low-Cost Print solutions. Also addressing this space is Voice & AV Solutions for an enhanced working environment.

► BANKING, FINANCE & INSURANCE

Today's BFSI segment is increasingly dynamic & requires a response that is fast and also effective. Unicom Infotel's expertise on Voice, Video & Data Networking, be it a central premise or multi-locations across India, aids improved efficiency and transforms a better workplace for collaboration.

► EDUCATION

This involves leveraging the infrastructure and transforming the same to a digital campus where tutors and students need to have quick and fast data access. Unicom Infotel provides tight integrated solutions including cost effective print solutions and secured campus connectivity, while ensuring the institution's infrastructure is optimally utilized.

► HOSPITALITY & HEALTHCARE

Price comparisons, customer reviews, online bookings – anywhere any-time; these lifestyle changes have started demanding a new level of service. Unicom Infotel's expertise in this segment involves understanding the needs of the project from inception and not compromising on the expectations of customer.

► LOGISTICS & AIRLINES

Due to increasing demands in this segment, the industry is relying on technology more than ever before. Unicom Infotel provides solutions like infrastructure management of Voice-Data, Print Solutions or board room solutions.

► MANUFACTURING

The biggest changes are being faced by the manufacturing industries in their business environment. The requirements of manufactures include increased customization and shorter delivery times. Unicom Infotel provides end-to-end support to clients in manufacturing and service industries to meet all the essential and critical IT infrastructure needs.

► RETAIL

The Retail industry is swept by the technological transformation. The sector is adopting Unified communication and Collaboration technologies on a large scale, especially within its supply chain management. Investment in these solutions are meeting returns on investment (ROI) expectations for retailers. In addition to operational efficiency – saving time for both retailers and their consumers.

CLIENTELE ACROSS VERTICALS

BANKING & FINANCE

UCO Bank, Axis Bank Limited, Kotak Mahindra Bank Limited, Bharti AXA Life, Insurance Company Limited, Central Bank of India, South Indian Bank, NABARD, Teleperformance Global Services Private Limited, ICICI Securities Limited, Bandhan Bank, IDBI Bank, Bank Of Maharashtra, Synchrony

CORPORATES AND PRIVATE SECTOR

Zoho Corporation Pvt Ltd, Saint Gobain India Pvt Ltd, Sanmina - SCI India Pvt Ltd, Software AG, FLSmidth, NPCIL Kudankulam, Apollo Hospitals, Mahindra & Mahindra, Tata Communications Limited, Hindalco Industries Ltd, NIVEA India Pvt. Ltd., PricewaterhouseCoopers Private Limited, Crompton Greaves Consumer Electricals Limited, Vedanta Limited, Parker Hannifin, Indofil Industries, ASB International, Yazaki India Pvt Ltd, Skoda Auto Volkswagen India Pvt Ltd, Thyssenkrupp Auto Body Solutions Pvt Ltd, Cummins India Ltd, Toyota

EDUCATION

IIM - Calcutta, Cochin University of Science & Technology, PES University, Bhaskara Group Of Colleges, Symbiosis International University, Birla Institute Of Technology And Science, SRM INSTITUTE OF SCIENCE & TECHNOLOGY, ANNA UNIVERSITY, IIT MADRAS, Central University South Bihar, Indian Institute of Scientific Education & Research (IISER), Navneet Publications, IIT Indore

GOVERNMENT & PSUS

SAIL - Steel Authority of India, South Eastern Railway, GRSE, Cochin Shipyard Ltd, LRDE, COMMISSIONER OF PRINTING & STATIONERY, AIR FORCE STATION - TAMBARAM, Air Force Station Hakimpet, BEML, Bharat Coking Coal Limited, DHANBAD, Power Grid Corporation, ONGC LTD, RCF LTD, Survey of India, GRSE, Vikram Sarabhai Space Centre, Kerala State, Electricity Board Limited, Government Central Press, Hal Training Academy

HOSPITALITY & HEALTHCARE

Dinanath Mangeshkar Hospitals, Omega Cancer Hospital, Amrita Institute of Medical Science, TSMSIDC, Ruban Hospital, All India Institute of Medical Sciences (AIIMS) Kalyani, Grand Hyatt Gurgaon, TAJ BEKAL, Alila Diwa Goa, Gland Pharma, Intas Pharma

IT | LOGISTICS & AIRLINES | MANUFACTURING | PRINTING PRESS

D.E.SHAW, Persistent Systems Limited, DP World, DHL Logistics Pvt. Ltd., Parkeh Marine Agencies, Ather Energy, Ferrero India Pvt Ltd, Sessaasai Business Forms Pvt Ltd.

NATIONAL FOOTPRINT

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